

Alcon



Second Quarter 2009 Webcast

July 23, 2009

Safe Harbor Statement

This presentation, made on July 23, 2009, includes forward-looking statements based on current expectations and Alcon does not undertake the obligation to update the forward-looking information or statements. These expectations could differ materially from actual results and are subject to a number of uncertainties and risks as detailed in the company's form 20-F filed with the SEC on March 17, 2009.

In addition, this presentation may include several financial measures, to assist in better understanding our business, that are not prepared in accordance with generally accepted accounting principles (GAAP). These non-GAAP financial measures will be reconciled at the end of this presentation or in associated public information filed with the SEC.

Reports noted above are available on our website at www.alcon.com in the "Investors and Media" section. For further information contact the Alcon Investor Relations Department at (817) 551-8805.



Business Overview

Kevin BuehlerPresident and Chief Executive Officer



Delivering Against Expectations, Investing in the Future

- Organic sales growth of 3.3% in line with expectations (-3.4% reported)*
 - Higher TobraDex impact in Q2
 - Strong Q208 comparable
 - Currency headwind less than anticipated
- Diligent management of SG&A contributes to 3.2% rise in diluted EPS
 - Realized savings from Q1 restructuring
 - Higher other income and lower taxes
- YTD performance reinforces achievement of full year outlook
- Managing business in current environment without sacrificing future
 - Maintaining and expanding market leadership
 - Investing in research capabilities and pipeline
 - Increasing business development initiatives

^{*} Constant currency sales growth and organic sales growth are non-GAAP measures presented to give investors a better comparison of operations between years. Reconciliations for constant currency sales growth and organic sales growth are provided in slides at the end of this presentation.



Q2 2009 Geographic Sales and Growth

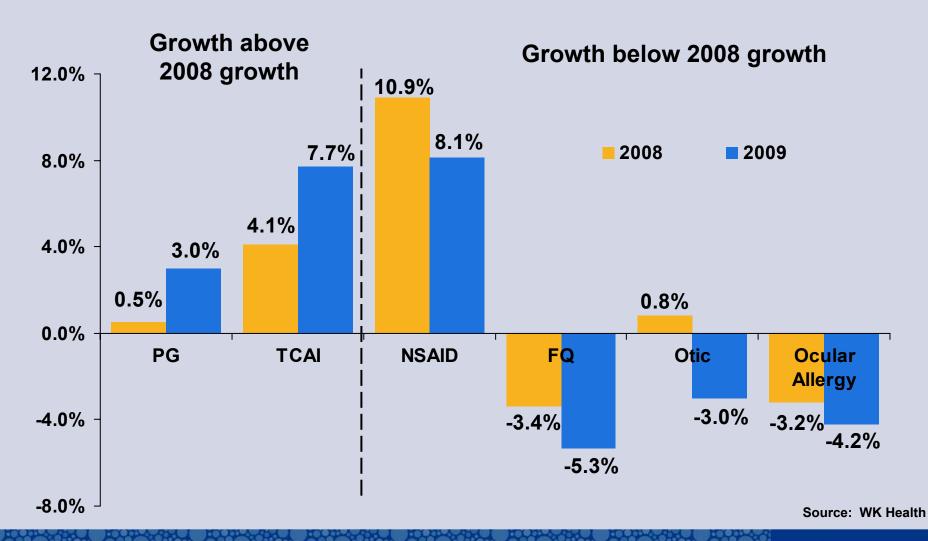


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U.S. Pharmaceutical Category Growth Comparisons

U.S. Prescription Change for Key Categories vs. Prior Year





Gaining Market Share in Key Categories

RX Growth	Glob MAY		U.S. MAY YTD			
	Brand	Market	Brand	Market		
TRAVATAN® Family	23.5 %	6.1 %	21.6%	3.0%		
Azopt® + Azarga®	11.3%	7.7%	9.7%	7.7%		
Vigamox®*	8.9%	1.4%	-5.9%	-5.3%		
NEVANAC®	71.7%	0.5%	8.7%	8.1%		
Patanol® + Pataday TM	29.3%	12.2%	-3.2%	-4.2%		
CIPRODEX®*	6.4%	2.5%	3.4%	-3.0%		

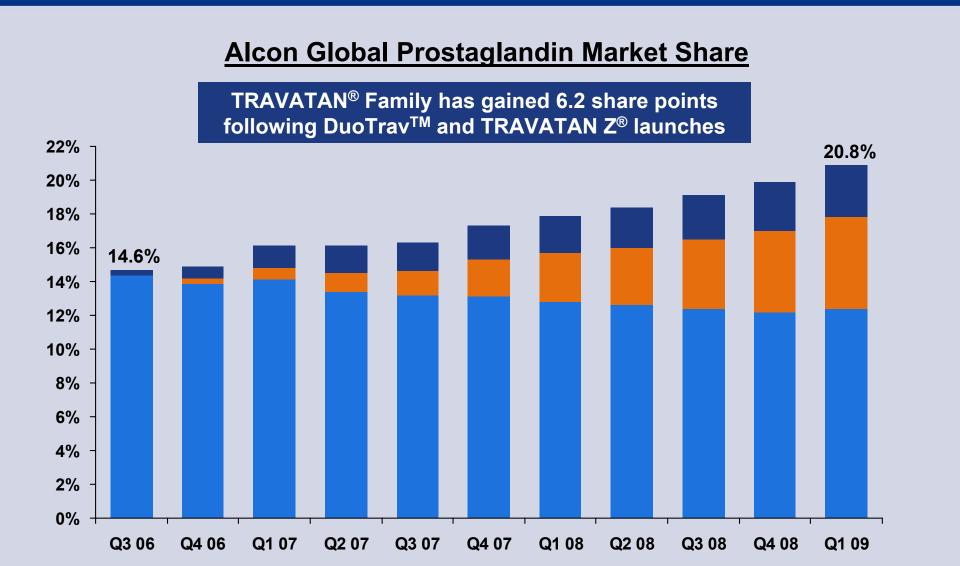
Source: Global-IMS US-WK Health



^{*} Moxifloxacin, the active ingredient in **Vigamox**[®], is licensed to Alcon by Bayer HealthCare AG. **CIPRODEX**[®] is a registered trademark of Bayer AG and licensed to Alcon by Bayer HealthCare AG.

^{**} Top 30 countries

TRAVATAN® Family Continues Glaucoma Market Success



TRAVATAN Z[®]

■ DUOTRAV [™]

TRAVATAN®



Source: IMS

AZARGA® Adds to Azopt® Growth Opportunity

Source: IMS

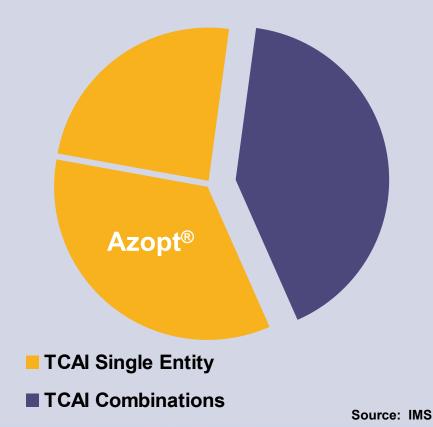
Global TCAI and TCAI Combination Share

TCAI and TCAI Combination Rx Distribution





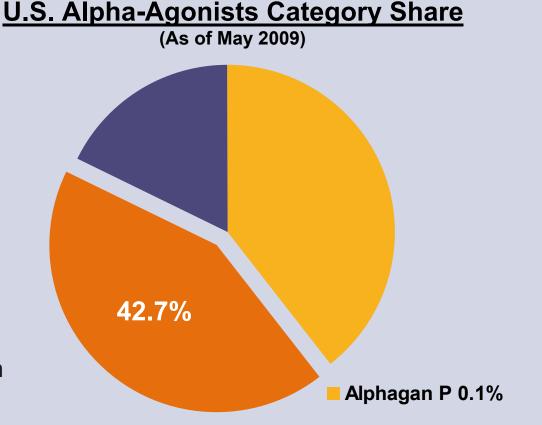






Impact of Generic Brimonidine 0.15% Launch

- Alphagan P is an Alpha-Agonist used as an adjunctive therapy for glaucoma
 - U.S. sales of over \$200M
- Alcon is the generic provider of brimonidine 0.15% in the United States
- Will begin to see the revenue impacts of the generic in the fourth quarter 2009



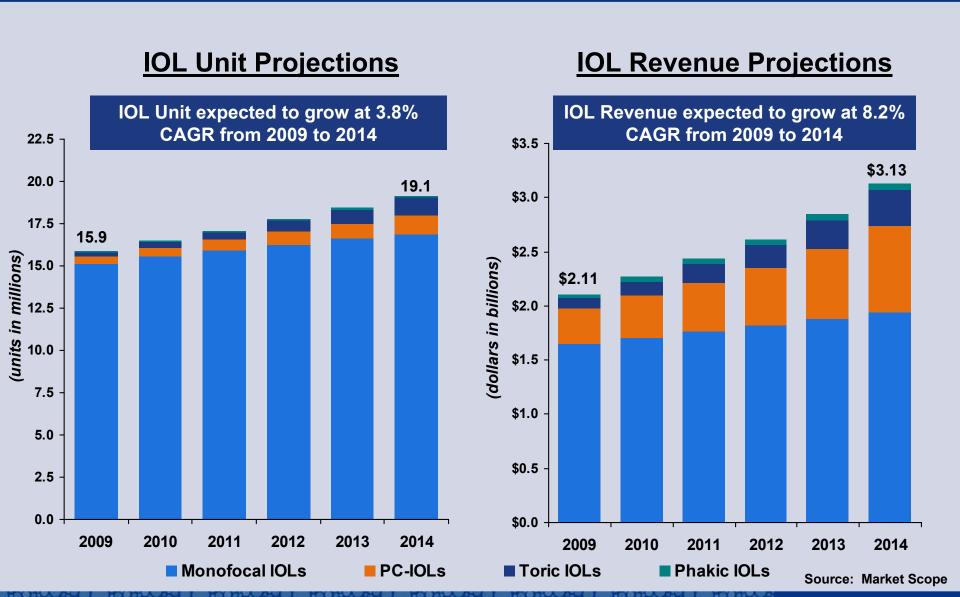
Source: WK Health



Alphagan P 0.15%

Brimonidine/Other

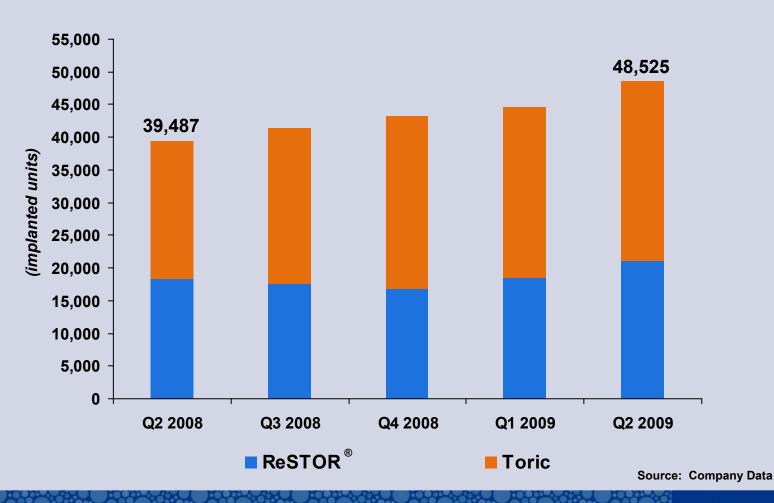
Global IOL Growth is Projected to Continue





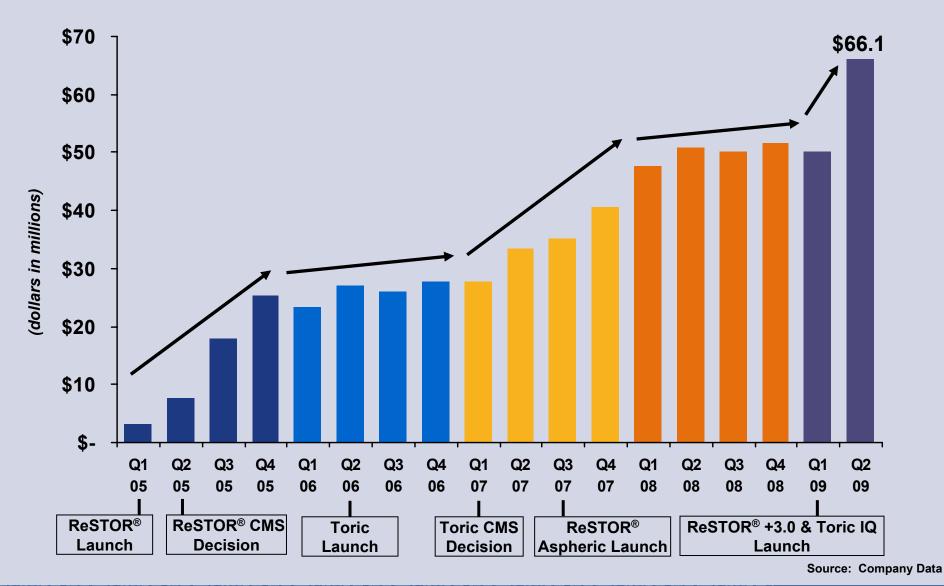
Bringing New Momentum to Premium IOL Categories

U.S. Acrysof® ReSTOR® and Toric Implant Card Data





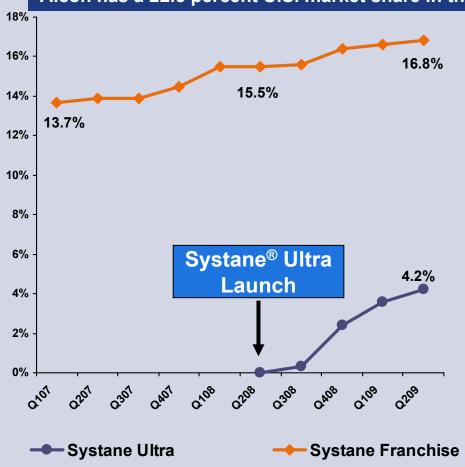
Advanced Technology IOL Sales Accelerating



Systane® Ultra Leading Market Share Gains in Dry Eye

U.S. Systane® Family Equivalent Unit Market Share

Alcon has a 22.5 percent U.S. market share in the total Dry Eye category





Source: Alcon Best Internal Estimate



Commitment to Innovation

- Largest R&D organization in ophthalmology
- Broad array of programs at all stages of development to address unmet medical needs in critical areas
 - Glaucoma
 - Retinal disease
 - Dry eye
 - Cataract
- R&D strategic components
 - Access to external compounds
 - Internal development
 - Global registration of products



Key R&D Pipeline Activities

Early-Stage

Cilomilast (dry eye)

NVC-422 (anti-infective)

Tandospirone (AMD)

RTKi (AMD)

VEGF (wet AMD, DME)

Glaucoma NMEs

AcrySof® ReSTOR® Toric

ReSTOR® Distant Dominant

ICAPS® AREDS2

Mid- to Late-Stage

TobraDex ST®

Moxifloxacin, new formulation

MoxiDex Otic

Travatan® APS

DuoTrav® APS

AcrySof® Phakic

OPTI-FREE® silicone hydrogel

Systane® ORB

ICAPS® R (ex-U.S.)

Global Registration

Azarga® (EU)

VIGAMOX® (EU)

CILODEX® (EU)

DuoTrav[™] (Japan)

NEVANAC® (Japan)

AcrySof® ReSTOR® +3.0

(Japan)

PUREPOINT® (Japan)

DisCoVisc® (Japan)

OPTI-FREE® MPS (Japan)

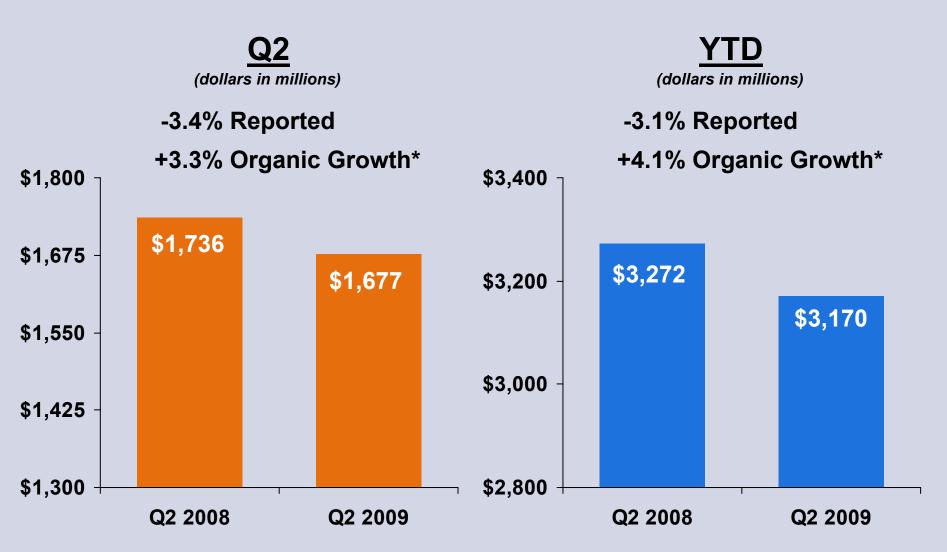


Financial Review

Rick Croarkin
Senior Vice President, Finance and Chief Financial Officer



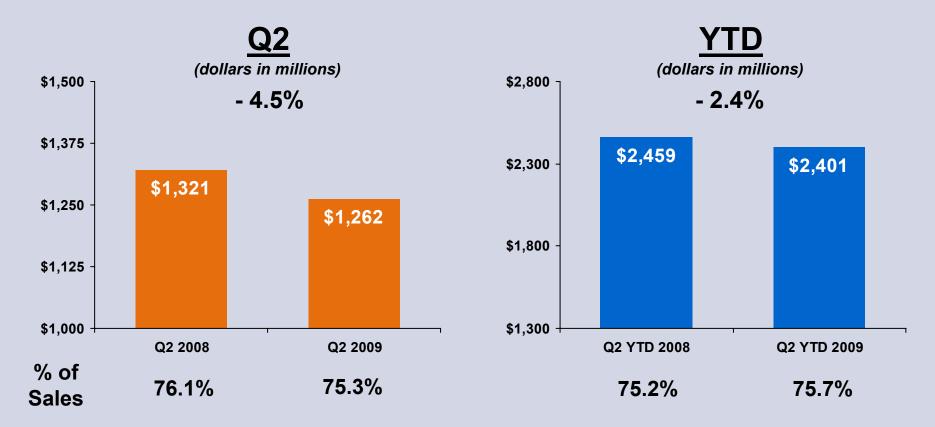
Sales



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Gross Profit

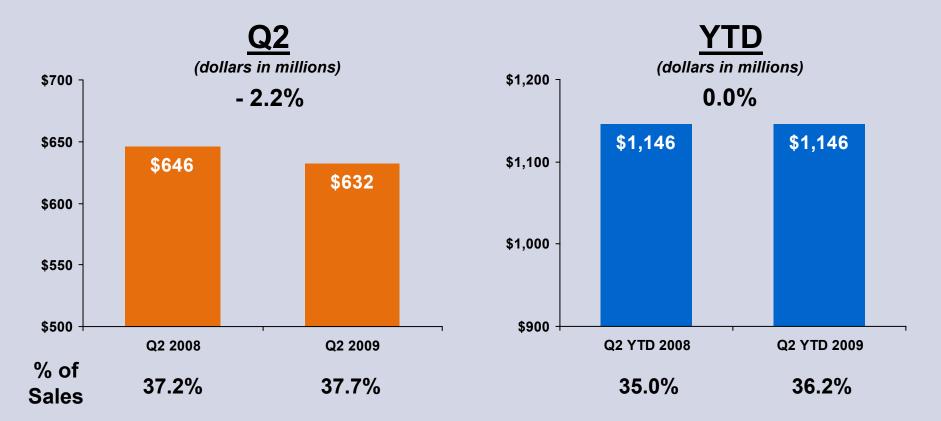


Highlights

- Difficult comparable: Q208 reported sales grew 17.9% versus Q209 of -3.4%
- Reduced impact of currency on global inventories
- Gross margin within full year forecasted range of 75-76%



Operating Income

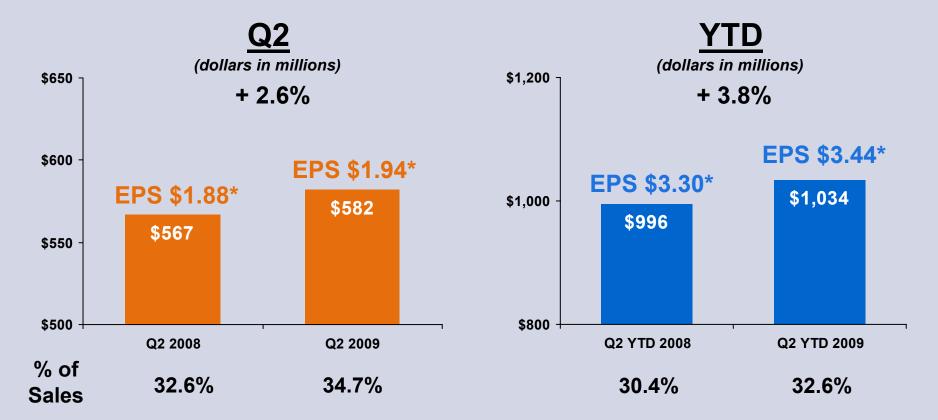


Highlights

- Reduction in SG&A a result of cost management programs and FX fluctuations
- Benefit to SG&A from reduction in force; \$40 million annualized savings
- R&D investment increased 10.6% over Q208



Net Earnings



Highlights

- Positive contribution from other income primarily due to FX
- The effective tax rate was 10.6%, full year tax rate forecasted to be 11-12%
- YTD diluted EPS of \$3.49, excluding charges related to reduction in force

* Diluted reported earnings per share



2009 Full Year Financial Guidance Revision

- Organic growth in the mid-single digits
- Diluted earnings per share:

U.S. GAAP EPS guidance \$6.20 - \$6.35

Restructuring charge (0.05) (0.05)

Adjusted EPS guidance \$6.25 - \$6.40

Note: Adjusted diluted EPS measures the results of the company's operations without certain items that pertain only to the period presented. Management believes this measure is an important measure of the company's operations because it provides investors with a clearer picture of the core operations of the company. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.





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ALCON, INC. AND SUBSIDIARIES Global Sales (USD in millions)

	Three Months Ended June 30,					Foreign Currency		Organic		
	2	009	2	8008	Change		Change	-	Change	
Geographic Sales Alcon United States:										
Pharmaceutical	\$	391	\$	408	(4.2)	%		%	(4.2)	%
Surgical		296		276	7.2				7.2	
Consumer Eye Care		103		104	(1.0)				(1.0)	
Total United States Sales		790		788	0.3				0.3	
Alcon International:										
Pharmaceutical		322		338	(4.7)		(13.3)		8.6	
Surgical		461		492	(6.3)		(11.8)		5.5	
Consumer Eye Care		104		118	(11.9)		(11.9)			
Total International Sales		887		948	(6.4)		(12.3)		5.9	
Total Global Sales	\$	1,677	\$	1,736	(3.4)		(6.7)		3.3	
Total International Developed Market Sales					(5.6) %	(10.4)	%	4.8	%
Brazil, Russia, India and China (BRIC) Market Sales					1.8	%	20.6	%	22.4	%

Note: Organic change calculates sales growth without the impact of foreign exchange fluctuations and acquisitions. Management believes organic sales change is an important measure of the company's operations because it provides investors with a clearer picture of the core rate of sales growth due to changes in unit volumes and local currency prices. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission. Certain reclassifications have been made to prior year amounts to conform to current year presentation.



ALCON, INC. AND SUBSIDIARIES Global Sales (USD in millions)

	Three Months Ended June 30,					Foreign Currency		Organic		
	2	2009		2008	Change		Change		Change	
Global Product Sales								•		
Infection/inflammation	\$	208	\$	231	(10.0)	%	(6.1)	%	(3.9)	%
Glaucoma	·	274	·	253	` 8.3 [´]		(8.3)		16.6	
Allergy		160		168	(4.8)		(3.0)		(1.8)	
Otic/nasal		103		103			(1.0)		1.0	
Other pharmaceuticals/rebates		(32)		(9)	N/M		N/M		N/M	
Total Pharmaceutical		713		746	(4.4)		(6.0)		1.6	
Intraocular lenses		289		288	0.3		(8.4)		8.7	
Cataract/vitreoretinal		440		449	(2.0)		(7.1)		5.1	
Refractive		28		31	(9.7)		(6.5)		(3.2)	
Total Surgical		757		768	(1.4)		(7.5)		6.1	
Contact lens disinfectants		116		123	(5.7)		(3.3)		(2.4)	
Artificial tears		70		70	`		(10.0)		10.0	
Other		21		29	(27.6)		(10.4)		(17.2)	
Total Consumer Eye Care		207		222	(6.8)		(6.3)		(0.5)	
Total Global Sales	\$	1,677	\$	1,736	(3.4)		(6.7)		3.3	

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ALCON, INC. AND SUBSIDIARIES Global Sales (USD in millions)

	;	Six Monti June				Foreign Currency	0	rganic	
		2009	2008	Change	_	Change		hange	
Geographic Sales									
Alcon United States:									
Pharmaceutical	\$	698	\$ 726	(3.9)	%		%	(3.9)	%
Surgical		554	530	`4.5 [°]				`4.5 [°]	
Consumer Eye Care		196	 204	(3.9)				(3.9)	
Total United States Sales		1,448	 1,460	(0.8)				(8.0)	
Alcon International:									
Pharmaceutical		641	648	(1.1)		(13.1)		12.0	
Surgical		876	936	(6.4)		(12.7)		6.3	
Consumer Eye Care		205	 228	(10.1)		(13.6)		3.5	
Total International Sales		1,722	 1,812	(5.0)		(13.0)		8.0	
Total Global Sales Global Product Sales	\$	3,170	\$ 3,272	(3.1)		(7.2)		4.1	

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ALCON, INC. AND SUBSIDIARIES Reconciliation of Non-GAAP Financial Measures

	Change	Foreign Currency Change	Organic Change
Emerging market sales	(8.3) %	(16.4) %	8.1 %
Global advanced technology intraocular lens sales	30.1 %	(8.2) %	38.3 %

Note: Organic change presents sales growth without the impact of foreign exchange fluctuations and acquisitions. Management believes organic sales change is an important measure of the company's operations because it provides investors with a clearer picture of the core rate of sales growth due to changes in unit volumes and local currency prices. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.

	EPS (Guidance
2009 reported	\$	6.20-6.35
2009 restructuring adjustment		0.05
2009 adjusted	\$	6.25-6.40
0000	Dilut	ne YTD
2009 reported	\$	3.44
2009 restructuring adjustment		0.05
2009 adjusted	\$ <u> </u>	3.49

Note: Adjusted net earnings and diluted EPS measure the results of the company's operations without certain items that pertained only to the period presented. Management believes these measures are an important measure of the company's operations because it provides investors with a clearer picture of the core operations of the company. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.

